

EXAMPLES OF ANNUAL SAVINGS MADE BY TRANSFEREES TO HMCA

AGE	COVER	HMCA SUB	Previous Provider Sub	Previous Insurer	SAVING	Savings%
48	F	2,309.88	3,297.96	1	988.08	30.0
51	F	2,397.24	3,261.12	2	863.88	26.5
58	F	2,643.56	3,411.49	1	767.93	22.5
51	S	1,053.60	1,637.40	3	583.80	35.7
65	S	1,033.56	1,099.20	5	65.64	6.0
70	S	1,969.72	2,937.12	6	967.40	32.9
79	S	2,555.64	4,301.28	2	1,745.64	40.6
76	S	2,444.04	5,093.88	1	2,649.84	52.0
72	S	2,304.24	2,390.51	7	86.27	3.6
84	S	2,477.84	3,331.48	9	853.64	25.6
76	S	1,777.32	1,815.12	2	37.80	2.1
76	D	4,329.47	18,298.20	1	13,968.73	76.3
60	S	1,241.76	1,454.54	2	212.78	14.6
79	S	1,672.66	2,132.62	8	459.96	21.6
87	D	5,099.88	17,632.00	2	12,532.12	71.1
65	S	1,469.04	2,829.24	3	1,360.20	48.1
38	S	737.19	1,232.28	5	495.09	40.2
77	D	4,394.40	4,446.84	2	52.44	1.2
84	D	3,547.04	5,314.55	8	1,767.51	33.3
49	F	2,356.08	3,203.88	2	847.80	26.5
64	S	1,419.36	3,439.92	1	2,020.56	58.7
36	S	697.76	767.40	5	69.64	9.1
69	S	1,832.30	2,839.97	1	1,007.67	35.5
59	D	2,541.84	3,081.36	3	539.52	17.5
57	D	2,373.24	3,129.48	5	756.24	24.2
65	S	1,476.12	3,376.20	1	1,900.08	56.3
42	S	830.39	1,464.53	2	634.14	43.3
74	D	1,619.80	5,510.76	6	3,890.96	70.6
81	D	3,978.60	4,813.20	1	834.60	17.3
84	S	2,863.32	4,405.52	8	1,542.20	35.0
75	D	4,436.10	6,356.46	4	1,920.36	30.2
63	S	1,380.60	1,891.94	8	511.34	27.0
64	S	1,476.12	2,069.52	1	593.40	28.7
62	D	2,445.73	4,054.44	10	1,608.71	39.7
62	D	1,976.40	2,240.04	4	263.64	11.8
68	D	3,693.24	4,613.04	7	919.80	19.9
64	S	1,476.12	2,594.15	1	1,118.03	43.1
88	S	2,735.09	2,848.32	9	113.23	4.0
49	D	1,370.90	2,107.68	1	736.78	35.0
68	S	1,364.64	1,494.96	1	130.32	8.7
41	S	656.64	1,124.28	1	467.64	41.6
86	S	2,654.85	3,340.95	2	686.10	20.5
59	S	1,263.12	1,371.84	3	108.72	7.9
83	S	2,538.88	5,080.95	1	2,542.07	50.0
59	D	2,235.24	2,508.48	3	273.24	10.9
72	D	4,716.84	5,134.68	2	417.84	8.1
75	S	2,253.81	3,108.87	12	855.06	27.5
TOTAL		106,121.21	173,889.65		67,768.44	

S = SINGLE

D = SELF & SPOUSE

F = SELF & SPOUSE AND ANY NUMBER OF DEPENDENT CHILDREN UP TO THE AGE OF 24

THE PREVIOUS INSURERS LISTED IN THE SAMPLE ARE CODED 1 TO 12